



THE INFOR EPM GREAT LEAP FORWARD

A RESEARCH REPORT BY DELOITTE* ON THE 'STATE OF MIND OF CFOS' FROM LAST YEAR, MID PANDEMIC, INDICATED THAT PRIORITIES FOR THE OFFICE OF THE CFO HAD CHANGED SIGNIFICANTLY.

The report investigated what was keeping CFOs awake at night as a marker for where their most urgent priorities lay. High on the list was accelerating investment in automation for their department and online risk-sensing tools for increased transparency. Next-level capabilities in F&PA, modelling, forecasting were also featured, along with digitisation to enable remote workforces.

While these priorities may seem like a giant leap forward, entailing a long-haul project to achieve these capabilities, they are within easy reach for an Office of the CFO that has mastered its data and reporting into a consolidated system like SunSystems, with the addition of Infor's EPM solution.

Infor's EPM solution offers a great leap forward in a short time frame of fewer than two months providing advanced modelling and forecasting capabilities accessible across all business areas from sales to staff costs to operational expenses. EPM makes servicing a remote workforce simple, removing key person risk, increasing data accuracy and shortening both the budget and EOM cycles.

Read on for more on how EPM can provide a leap forward in advanced Office of the CFO effectiveness.

* <https://www2.deloitte.com/us/en/pages/finance/articles/cfo-insights-whats-keeping-cfos-up-at-night-in-2020.html>

THE GREAT LEAP FORWARD

Taking your SunSystems financial management system and adding Infor's EPM is a great leap forward in delivering data accuracy, time-saving and future-proofing your organisation.

Core capabilities

- 1. Shortening the budget cycle, in particular with management teams able to access and provide input and commentary
- 2. Reducing the EOM cycle
- 3. Removing key person risk and increasing data accuracy
- 4. Modelling and forecasting across all areas of the business from sales to staff costs, to operational expenses
- 5. Organisation education and empowerment, through self-servicing
- 6. Cloud-based hosting
- 7. Architected for innovation and customisation.

With Infor's EPM solution, you can be up and running with self-service reporting and P&L forecasting in three to five weeks.

WHAT IS EPM?

Enterprise Performance Management (EPM) is software that enables the next tier of a high-performing Office of the CFO, enabling reporting, analysis and insights on its business.

EPM software enables an organisation to plan, budget, forecast, model projections and report on business performance in one centralised system. It enables self-servicing of reporting and analysis for the other functional areas of a business, such as HR, sales, marketing, and IT, who will use it for operational planning, budgeting, and reporting.



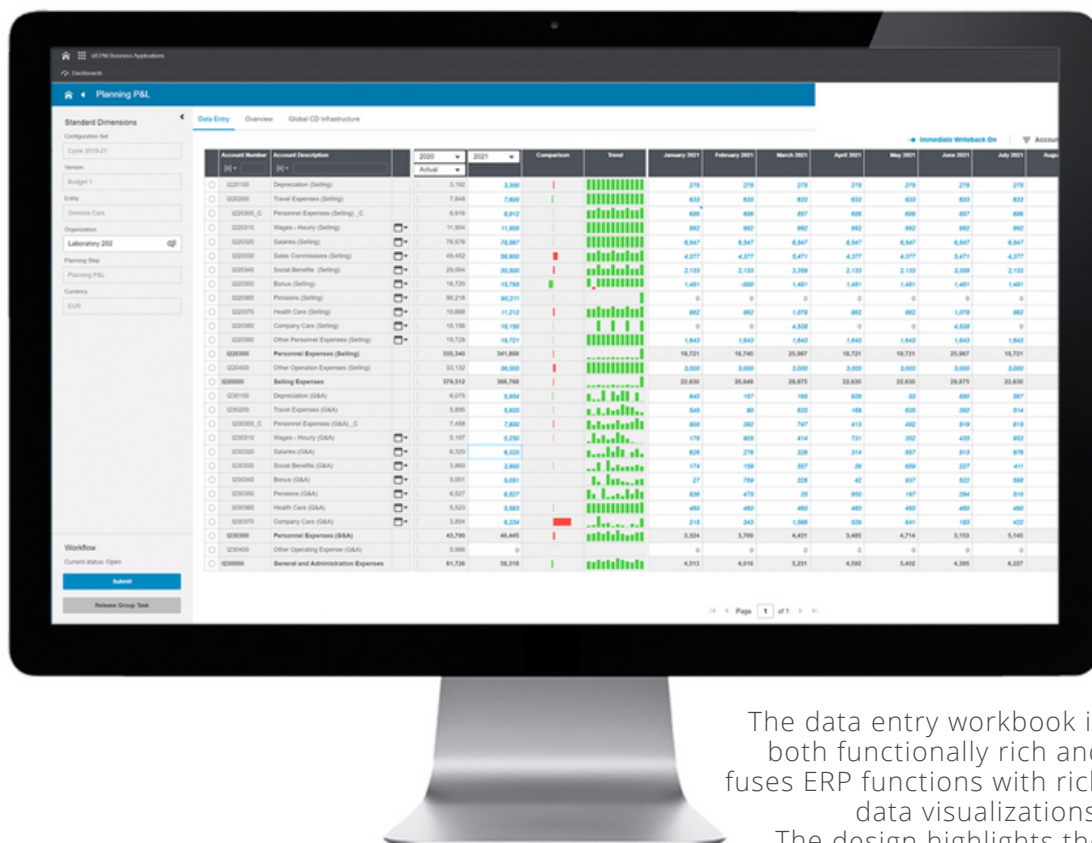
CORE EPM CAPABILITIES

IMPROVE VISIBILITY INTO FINANCIAL PROCESSES

Infor EPM's Budgeting & Planning module connects to an organization's core ERP system (whether it's an Infor CloudSuite™ solution or third-party software) to bring financial budgets and actuals together. The pre-built functionality implements best practices with a modern, consumer-grade user interface.

The budgeting and planning module delivers planning of profit and loss, balance sheet, and cash-flow functionality combined with a powerful and user-friendly modelling application as well as support for what-if scenario planning with unlimited iterations. For larger enterprises, workflow management, multiple currencies, conversion rates, and basic or complex allocations are all supported.

When the planning process is integrated with financial reporting and analysis and workforce-related costs, an organization's management team can gain improved visibility into all financial processes, more accurate forecasts, better audibility, and the power to handle whatever challenges come their way.



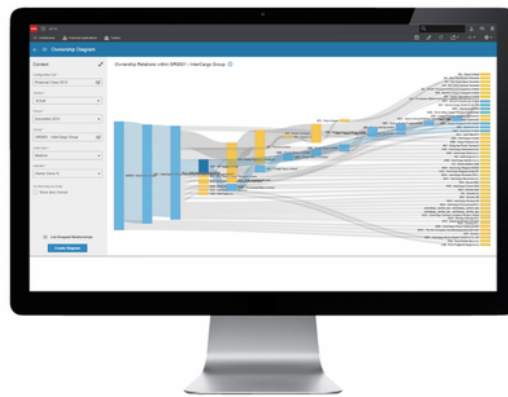
The data entry workbook is both functionally rich and fuses ERP functions with rich data visualizations. The design highlights the importance Infor attaches to the User Experience (UX)

CORE EPM CAPABILITIES

SIMPLIFY AND AUTOMATE FINANCIAL CONSOLIDATION

Infor EPM's Financial Consolidation module allows organizations to consolidate multiple sets of books quickly and seamlessly from each of its legal entities, process elimination entries, and generate a single set of financial statements. Financial Consolidation is fully integrated with Infor ERPs and can help simplify and automate the tasks associated with consolidation, allowing organizations to spend more time on financial reporting and analysis.

Powerful capabilities enable collecting, consolidating, and reporting accurate data from operating units worldwide, while quickly delivering financial results to senior management. Organizations can improve data accuracy, avoid closing delays, improve auditability, comply with regulations, and close books quickly and confidently.



Infor EPM guides users through a close process with task sequences, dependencies, and statuses

OPTIMISE OPERATIONAL PLANNING AND FORECASTING

Infor EPM's integrated sales forecast and sales operational planning capabilities bring together an organization's finance department and front-line operations teams. You can get detailed information from your sales organizations whenever you need it, significantly reduce the time it takes to prepare forecasts, and predict future performance more accurately.

Forecasting is tightly integrated with spreadsheets, budgeting, and ERP systems. It supports flexible rules for discounts and driver-based calculations, with what-if scenario planning, statistical forecasting, and artificial intelligence (AI) components that provide predictions and analysis of existing trends.

Infor Integrated Business Planning (IBP) is built on the same platform as EPM and provides organizations with advanced supply-demand planning capabilities to provide an overview of demand and supply and connect the strategic plan with an organization's operational capabilities. It enables you to create a more agile business process, so you can master globalization of the supply chain—as well as improve cross-functional planning, collaboration, promotions management—and establish more flexible responsiveness to fluctuations in demand. By leveraging advanced statistical forecasting and machine learning, organizations can enable or enhance demand sensing and generate more accurate predictions from existing trends.

CORE EPM CAPABILITIES

OPTIMISE WORKFORCE BUDGETING AND PLANNING

One of the most important assets of nearly every organization is its people. Therefore, it's essential that the costs associated with human resources be fully integrated into EPM processes. Infor EPM enables the capture of detailed headcount requirements, models salary and benefits adjustments can account for vacancies and can assess needs for headcount optimization. Organizations can perform detailed analyses of workforce-related costs, budget for positions, and employees linked to salary tables; as well as forecast future costs.

Infor EPM's ability to integrate with existing human capital management (HCM) systems means that EPM can perform cost allocation across departments, projects, and funds. Intuitive reporting can be leveraged to create a detailed view of salary, pay, or benefit costs.

DRIVE INFORMED DECISIONS WITH BETTER INSIGHT

Gain unprecedented insight into your business with an integrated suite of applications for planning, consolidation, and analysis—combined with compliance tools—all connected to your underlying systems.



Decisions in context

Make decisions in the context of business plans collaboratively across teams, rather than manually referencing reports in silos



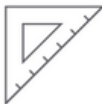
Predictive analytics

Use predictive analytics and powerful forecasting capabilities to drive strategic, tactical, and operational decisions



Insights on the go

Give users insight into the business, wherever they are —whether they're visiting customers or working on the manufacturing floor



Extensible prepackaged content

Implement planning tools with prepackaged, industry-specific content that can be extended to meet your unique business requirements



Proactive monitoring

Pair with Infor GRC to automatically monitor systems for security breaches, segregation of duties violations, or fraud



Better investment decisions

Drive better investment decisions across the business by better understanding the impact of plans before developing budgets

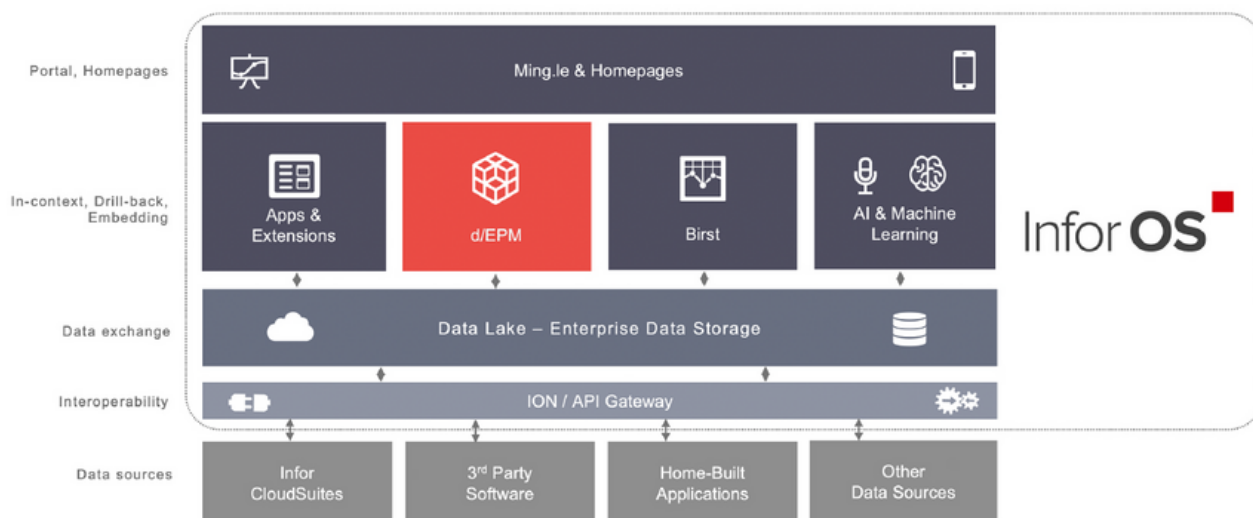
IMPLEMENT A FOUNDATION FOR INNOVATION

Infor OS is a cloud operating platform that seamlessly connects services to provide a robust technology framework that serves as the foundation of innovation for the entire business ecosystem—and is provided to all cloud and on-premises customers of Infor EPM. Using Infor OS means that Infor customers can implement faster and benefit from all the technology stack innovations.

With Infor OS integration, Infor EPM customers experience a seamlessly integrated user experience with the rest of the Infor ERP solutions and applications—including the ability to create personalized Homepages.

Infor ION® and the Infor ION API gateways serve as a data hub for Infor EPM. They are an essential part of Infor’s cloud strategy—making data easy to integrate with on-premises, hybrid, and cloud data sources with Infor EPM.

For multi-tenant, cloud-based, Infor EPM customers, the Infor OS data fabric provides a single source of trusted data for the enterprise through data lake integration with Infor and third-party data sources, as well as utilizing the Infor Coleman® Digital Assistant for AI-powered interactions.



GET IN TOUCH TO FIND OUT MORE ABOUT IMPLEMENTING AN INFOR EMP SOLUTION

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